



VACANCY

Procurement Category Manager

CRH is seeking applications for a permanent position of Procurement Category Manager as part of the Ireland Procurement team reporting to the Country Procurement Director.

Position Overview

The Category Manager is accountable for the execution of the defined category strategies on a local level. The role acts as a lead buyer for local organisations. Identifies and enables opportunities for cost savings, cost avoidance and service improvements. Provides guidelines and direction to the local team to execute procurement tactics to achieve these benefits. Builds strong and effective relationships both with internal customers, the local/regional category team and external suppliers to create the framework for the implementation of procurement initiatives and processes.

Key Tasks and Responsibilities

- Responsible for key strategic categories with specific reference to Chemicals, Packaging, Fleet & Telecoms categories.
- Develop category strategies to deliver value for the business and to ensure delivery of these cost benefits, right through from initiation to contract conclusion in line with business needs.
- Build strong and effective relationships both with internal customers and external suppliers to create the framework for the implementation of procurement initiatives and processes.
- Works closely with Procurement leadership and business top management to align on strategies and key decisions.
- Provide monthly reports and KPI's that demonstrate continuous improvement and delivery across all key categories.
- Demonstrate the highest level of professionalism and expertise.
- Lead preparation of annual and long-term category strategy plans which identify how key categories will achieve Company goals.
- Assess national sourcing needs (where applicable) and drive performance in in decentralized businesses in Ireland.
- Drive CRH Sustainability agenda in line with business decarbonization roadmap.

Individual Competencies

- Well-rounded and experienced Procurement professional with sound business acumen.
- Data and people driven person and decision maker.
- Ability to lead and drive the execution of the local category management agenda.

- A dedicated and engaged partner who strongly engages with both the business and the regional procurement organization to enhance collaboration and obtaining the local procurement objectives.

Key Functional Competencies

Analytical skills	Supplier Relationship Management
Problem solving skills	Contract Management
Entrepreneurial mindset	Cost analysis and management
Good leadership capabilities	Financial and business understanding
Stakeholder Management	Negotiation skills

Experience / Education

You are/have:

- 5+ years procurement experience
- Educated to a degree in Business or Technical or other relevant experience
- Relevant system experience, preferably Ariba
- Previous experience leading negotiations or part of a team advantageous
- Project management experience advantageous but not required

Key stakeholders:

- Company Management (UK&I Cement and Ireland Materials)
- Divisional Management (Europe West)
- CRH Group Procurement
- Local, Division and other Group Finance teams
- Internal and External Audit
- ISAC IT and shared services

Candidates wishing to be considered for this position can submit a current CV to careers@irishcement.ie using the subject heading "CRH Procurement Manager". Visit www.crh.com or www.irishcement/careers for more information.